



Granite's Compliance Workshop Series

We are excited to be able to bring in industry leaders to help lead our workshops. There is no fee to attend and lunch is provided. Please, register for our upcoming workshops below. We hope to see you there.

Attending these workshops will automatically enter you in a raffle to win a \$50 Gift Card!

Benefits Beyond Insurance - The Importance of Offering a Complete Benefits Program vs. Insurance Coverage & Expensive Co-Payments

Date: Wednesday, September 26, 2018, 12-1pm.

Location: Castlewood Country Club, Colonnade Room - 707 Country Club Circle, Pleasanton, CA 94566

Workshop Leader: Granite Employee Benefits Team

Your Benefits Program works best when it includes much more than just insurance plans with big co-pays and out of pocket deductibles – including offerings that go above and beyond insurance.

Highlights Include:

- Statistics from California employees on the importance of a comprehensive healthcare program, including offering more than just insurance coverage
- How to engage your employees so that they value their benefits program during open enrollment (and 24/7) through education, additional offerings and technology
- Maxwell Health, simplifying the administration of your benefits, compliance deliverables and HR, so you can focus on your people
- What are the optional benefits that are free to employers and will increase the level of value within your benefits program; Umergency, Pet Insurance, Supplemental Benefits, Identity Theft Protection, Granite Perks Program, and more
- Saving your employees money and time via education: Statistics regarding Tele-Health and accessing healthcare beyond the in-office doctor and emergency visits
- Benefits Renewal Timeline, how to be on track for the renewal of your benefits program

At **Team Granite**, we understand that your Employee Benefits Program is one of your biggest costs and one of the largest priorities to get right. Simplicity, compliance, simple communication and open enrollments are a must.

At Granite, we've invested in best-in-class benefits administration software & services that's mobile enabled, integrated with COBRA, and we also create customized employee benefits booklets for your company, because we know how important these services are to simplifying the process of administrating your employee benefits program.

Cyber Privacy

Date: Thursday, November 8, 2018, 12-1pm.

Location: Castlewood Country Club, Colonnade Room - 707 Country Club Circle, Pleasanton, CA 94566

Workshop Leader: Carole Brown

We'll cover best practices for:

- Overview of Cyber Landscape
- Ransomware and prominent threats including phishing & social engineering
- Cyber Incident trends
- Evolution of cyber risk and cyber insurance coverage
- What constitutes a breach
- Types of Breaches & How They Occur
- Costs Associated with a Breach
- Claim Scenarios

- How a Cyber/Crime policy fills the gaps of traditional insurance policies
- Risk Management Ideas

Speaker

Carole Brown is a broker at Brown & Riding Insurance services. She has been in the insurance industry for 30 years and 28 of those years has been specializing in Executive Liability (i.e. Professional Liability, D&O, EPL, Fiduciary and Crime). She received her CPCU in 1996 and her ASLI designation in 1997. She has been a member of the Northern California PLUS Chapter Committee from 2005-2010. She also teaches Executive Liability Courses. Carole Brown has been specializing in Cyber Liability for the past 17 years.

Practical Ways to Cut Workers' Compensation Costs

Date: TBD

Location: Castlewood Country Club, Colonnade Room - 707 Country Club Circle, Pleasanton, CA 94566

Workshop Leader: TBD

We'll cover best practices for:

- Claims Management & Your Experience Modification
- Safety Programs
- Claims Analysis and Trends
- Drug Testing, Pre/Post/Random
- First Aid Programs

To RSVP to any of these workshops, visit:

www.graniteins.com/register-for-workshops