



Our Results-Focused Process

At Granite Insurance Brokers, we know how to deliver what our clients ask for. Our results-focused process includes innovation solutions that meet or exceed our client's challenges, delivered by a team of best-in-class professionals.

1 Step one, we listen.

2 Step two, we ask insightful questions to uncover important information.

3 Step three, we get to work, plan and prepare. We'll formally present you with a variety of solutions that solve the problems and concerns that we heard. We'll go through our **Menu of Services**, making recommendations with the appropriate products and services with the appropriate insurance companies.

After you've become a Granite Client, you'll be treated like the VIP that you are.

- ▶ We'll deliver the right coverages and terms at the right price.
- ▶ You'll meet your service team, so you know exactly who to contact.
- ▶ We'll curate your safety and compliance program, just for you.
- ▶ We'll provide in person, mid-year Stewardships, to make certain that we're up-to-date with any changes and that you're getting all of the services that you want.
- ▶ Our claims management team will manage your worker's compensation claims, and report on each claim, with the goal of closing your claims prior to the publication of your Experience Modification.
- ▶ You'll have access to all of your policy information, 24/7, if that's what you want.
- ▶ We'll be sure to keep you on top of the important changes in the laws.
- ▶ We'll be there to issue same-day certificates, make any adjustments, or answer any question, whenever you need them.

Bottom line, we'll keep our promises every step of the way.

At Granite, we deliver results. *Are you ready to get started?*

www.GraniteIns.com
www.GoECOMP.com
www.CuratedCompliance.com

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